

YOUR

DONOR REPORT 2013-2014

BCIT FOUNDATION

"MAY I SUGGEST THAT YOU OWE A GREAT DEAL TO THE LOVE OF YOUR FAMILY, THE WISDOM OF THE STAFF OF THE INSTITUTE, AND THE HELP OF MANY FRIENDS OF THE INSTITUTE."

> *E.C. Roper, first principal of BCIT* speaking to graduates at BCIT's inaugural convocation on Friday, June 17, 1966.

Your Impact for Our Future3
We Couldn't Do It Without You4
A Special Thank You to Our Volunteer Leadership Board5
Honouring Ceremony Celebrates Aboriginal Graduates6
Wynne Powell and London Air Services Propel BCIT Aerospace Graduates to Excellence8
Bringing the Real World into the Classroom10

Mining Pioneer's Legacy to Future Generations12	
Pentland's Legacy Lives on Through Bequest to Prosthetics and Orthotics Program14	
Generosity Comes Full Circle Thanks to Students and Graduates16	
Performance Report	
Help Us Change People's Lives19	



PHOTO CREDIT: BCIT ARCHIVES



Top: First convocation ceremony at BCIT held on June 17, 1966. Earning their two-year, National Diplomas of Technology, these 311 students were the first graduating class of BCIT.

Bottom: Student award recipients express their gratitude at the Fall 2013 Scholarship and Awards Ceremony.

Your Impact for Our Future

On behalf of BCIT, thank you to our donors and supporters. Whether you made a gift, supported a scholarship, or sponsored an event, you are making a difference in the lives of our students.

BCIT will be celebrating its 50th anniversary later this year. Our celebrations will be in no small part, your celebrations. Your contributions, your connections, and your involvement with BCIT have made it a success. BCIT was one of the first post-secondary

institutions in BC to offer advanced technology

education in areas such as engineering, business, and health. Today, as we mature and widen our programs we are continually innovating. With nearly 50,000 students and 290 programs, we are moving BC and Canada forward through our academic, entrepreneurial, international, and applied research activities. As we chart our course for the next 50 years we will remain focused on ensuring BCIT continues to contribute to the social, economic, and environmental prosperity of the province and that we are positioned as the institute of choice in meeting advanced skills training and postsecondary needs aligned with labour market demands.

For our 50th anniversary we are planning a series of events starting at our campuses, and growing across the Lower Mainland, the province, the country, and around the world. Your first opportunity to be involved will be on October 4th—50 years from our official opening. I welcome you to take part in this opportunity to share our collective success.

We are confident there is a bright future ahead for BCIT. That future is made brighter in partnership with our alumni, donors, and community partners. Thank you for your continued support, I hope you will join us in celebrating during this special 50th anniversary year.

Sincerely,

Hathy Hinloch

Kathy Kinloch President

We Couldn't Do It Without You



On behalf of the BCIT Foundation Board, I would like to extend our sincere appreciation to all those who have supported BCIT in the past year.

BCIT is fortunate to have the support of industry, alumni, and the broader community. This comes in many ways—volunteer service as part of Boards and Committees, equipment that is used for teaching and learning, and cash support for

students, programs, and the renewal of facilities. Thank you to all who have contributed to the success of BCIT.

As we look toward the Institute's 50th Anniversary later this year, under the leadership of President Kathy Kinloch, it is an exciting time of renewal and growth for BCIT. Particularly as the Institute strives to meet the challenges of a changing landscape of industry and the Provincial Jobs Plan, donations from individuals and industry are critical to our ability to maintain the high standards of education and training that BCIT has embodied since 1964.

We are deeply grateful for the support and collaboration of our many partners, and we look forward to new opportunities to engage in the coming year.

Sincerely,

Unichael Julie

Mike McPhie, Chair BCIT Foundation Board

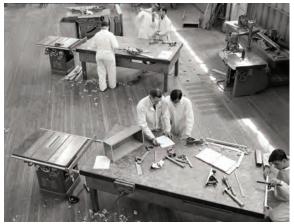


PHOTO CREDIT: BCIT ARCHIVES



For the past 50 years, donor support has helped propel training at BCIT and in turn, continues to bolster the BC economy.

A Special Thank You to Our Volunteer Leadership Board

The BCIT Foundation would like to thank the following volunteer Foundation Board of Directors and the Foundation Advisory Council for their leadership, advocacy, and tireless support of our mission to enhance the lives of BCIT students.

Board of Directors

Foundation Advisory Council

Michael McPhie

Michael McPhie

Chair, *BCIT Foundation* Managing Director, *JDS Copper and JDS Gold Ltd.*

Anthony Barke

Treasurer and Secretary, *BCIT Foundation* Chair, *Audit Committee* Partner, Assurance and Advisory, *Deloitte LLP*

Adam Pion*

Chair, Investment Committee Portfolio Manager, PionMatifat Investment Group CIBC Wood Gundy

Richard Rudderham Chief Human Resources Officer, *BMO Financial Group* Managing Director, JDS Copper and JDS Gold Ltd. Julia Cameron* President, BCIT Alumni Association

Chair, BCIT Foundation Advisory Council

Senior Account Manager, Edelman Vancouver

Don Kasian

President, Kasian Architecture Interior Design and Planning Ltd.

Jim Logan* Executive Vice President and CFO, *Ledcor Industries Inc.*

Dan Mott* President, *Mott Electric*

Council of Governors

Joan Harrison Principal, Human Resources Services

David Podmore Chairman and CEO, *Concert Properties Ltd. and Concert Real Estate Corporation*

Dr. G. Wynne Powell* President and CEO, *London Air Services Ltd.*

Wendy Slavin CEO, Canadian Breast Cancer Foundation, BC/Yukon Region

Anibal Valente Vice President, PCL Constructors Westcoast Inc.



Honouring Ceremony Celebrates Aboriginal Graduates

What started as a dream has turned into a legacy that Aboriginal students at BCIT will look forward to for years to come.

Fueled by a desire to celebrate the important achievement of graduation with friends and family in a way that honoured his heritage, BCIT business student Yahoel Van Essen made his vision reality with help from fellow Aboriginal students, including Mikah Fox, and generous donors from the community.

Yahoel pitched his idea to Aboriginal Services Coordinator, Joanne Stone-Campbell who helped him get the ball rolling. Generous donors like David Tuccaro, an Aboriginal business leader, came forward so that they could successfully host an event that students and their families would always cherish.

David Tuccaro is President and CEO of Tuccaro Inc., which provides a diverse range of support services to the oil industry. Born in Fort

Without help from donors like David Tuccaro, events like these wouldn't be possible.

Chipewyan, a small community in north-eastern Alberta, David is a member of the Mikisew Cree First Nation. His drive and business acumen has transformed him into one of Canada's most successful Aboriginal entrepreneurs. His involvement in the Honouring Ceremony inspired everyone involved.

"Achieving support from such a successful Aboriginal business person meant a lot to all of the students at the ceremony. David knows first-hand what it's like to overcome personal and intercultural challenges to achieve success, so having someone like him behind our graduation celebration was especially powerful for us," says Yahoel.

Aboriginal students listen to Joanne Stone-Campbell explain the significance of the bentwood box being presented to graduates in 2014.

Aboriginal students achieve success with the support of their mentors at BCIT, as well as their families, friends, and community. More than 160 guests were able to experience this special event, which featured a catered dinner followed by recognition of each graduate. Graduates were gifted with an Alano Edzerza print and mentors were thanked for their contributions with a ceremonial blanket.

In addition to recognizing the success of Aboriginal graduates, the event also honoured late student Jason Dennis who lost his life one month before graduating.

"Jason was a part of the family," Stone-Campbell says. "He had big dreams to do his bachelor's degree in the United States. His family was incredibly touched that he was recognized at our first Honouring Ceremony."

For many BCIT students, there is little time to stop and reflect on their accomplishments during their intensive programs, so the Honouring Ceremony provides a much needed moment to breathe and be thankful for the chance to celebrate.

"The Honouring Ceremony is a lot more personal and special than a typical convocation where you don't see your family and you don't have a chance to fully celebrate," says Kegan Belina, a 2014 Business IT Management graduate.

Without help from donors like David Tuccaro, events like these wouldn't be possible. Following the success of the first event, the second annual ceremony took place on June 12, 2014, providing more students with an experience that truly celebrates their hard work and dedication to their education.

Wynne Powell and London Air Services Propel BCIT Aerospace Graduates to Excellence

More than 200 students graduate from BCIT's aerospace programs each year, contributing to a sector that generates \$22 billion and employs more than 170,000 Canadians. Thanks to the support of industry leaders such as Dr. Wynne Powell, who received an honourary doctorate from BCIT in 1996, BCIT has become Canada's largest aerospace technology school, with graduates going on to work across the country and around the world.

As a fresh BCIT graduate in 1968, Wynne could hardly have predicted how he would change the face of business in British Columbia. Today, Wynne has become a leader who is respected for his vision, work ethic, and generosity. As President and CEO of London Drugs, and an employee with the company for 32 years, Wynne kept the retailer competitive by thinking creatively and taking chances.

Wynne's commitment to BCIT as an alumnus, and later as Chair of both the Board of Governors and BCIT Foundation, has been exemplary. His efforts carried over to the companies and foundations where he has served over the years, including London Drugs Ltd., the London Drugs Foundation, and London Air Services. With total contributions to areas such as bursaries, awards, endowments, and gifts-in-kind now in excess of \$1 million, this exceptional support has made a substantial impact on teaching and learning at BCIT.

"It has been a privilege to be able to assist BCIT to help fund special tasks and projects identified over the years. BCIT is a very special educational asset that deserves our support," Wynne says.

At 67, Wynne has handed the London Drugs reigns to fellow BCIT alumnus, Clint Mahlman, and will now focus his attention to his role as President and CEO of London Air Services, as well as his continued involvement in several charitable board positions. Wynne's commitment to the causes that mean the most to him have made an impact throughout the province, and BCIT students and graduates continue to benefit from his philanthropic vision.

In 2013, under Wynne's guidance, London Air Services made a \$75,000 donation to support BCIT aviation students in the form of student bursaries. Because of this donation, more students will make their way into the aviation industry in the province, and around the world.



Right: Wynne Powell and Dylan Thomas of London Air Services with BCIT students.

Opposite page: Wynne Powell circa 1992 at the BCIT Aerospace Campus.

"I have had a passion for commercial aviation ever since I was a small child," says BCIT student Jesse Thompson. "When I was little, my family couldn't afford to fly. This served only to fuel my interest in airlines and the aviation industry in general. This contribution will help many students pursue their education and achieve their goals of securing a job in the aviation industry with less worry of providing for basic needs."

It has been a privilege to be able to assist BCIT to help fund special tasks and projects identified over the years.

BCIT instructors agree that the donation for bursaries will make a huge impact on the quality of education for students.

"Many students need to work to support themselves while attending BCIT. The course load is already very demanding so if they can reduce the amount they work by receiving a bursary, then they will have more time for studying," says aerospace instructor Steve Mullis.

According to Mullis, BCIT aerospace graduates contribute to aviation throughout BC by filling the growing skilled labour shortage caused by the retirement of the ageing workforce. This, combined with the limited road access to many resource-based industries in remote locations, means that air transportation remains a vital part of our provincial economy.

To celebrate the most recent donation, the fitness centre at the Aerospace Technology Campus is being renamed the "London Air Services Fitness Centre." Students will continue to benefit from the on-site facility, helping them to stay healthy, while they focus on their intensive programs.

A second campus feature, the second-floor study gallery, will be named to commemorate Wynne's exceptional leadership and dedication to BCIT and its students. Here, students have a quiet space to study for exams, catch up on homework, or just catch their breath from a busy day at school.

BCIT student Rina So's deep heartfelt thanks for Wynne sums up what many will feel for years to come.

"Wynne Powell's generosity truly motivates me and I hope, someday, I will also be able to give back and help students to pursue their dreams."



LIFELONG PARTNERSHIPS

Wynne Powell's support for BCIT exemplifies the strength of the alumni relationship, and how mutual support can foster a unique and lifelong partnership.

Wynne is a member of the second class to have graduated from our School of Business—a school that now annually teaches approximately 13,000 of our 46,000 registered students. Wynne earned his Diploma in Administrative Management, graduating at the top of his class, and the entire institute.

But Wynne's involvement with BCIT didn't end at his graduation. In addition to sitting on our Board of Governors from 1987 to 1995, and our Foundation Board from 1999 to 2008, Wynne led several significant game-changing initiatives for BCIT.

In particular, he led the development of our Downtown Campus, the creation of the BCIT Foundation, the development of the business building at the Burnaby campus, and as a member of the Campaign Cabinet, was instrumental in shaping the vision, and fundraising for our Aerospace Technology Campus.

Wynne's steadfast support of BCIT has made us a better institution and we will always be grateful for his support.

SHARING KNOWLEDGE

HELICOPTERS .

10

Bringing the Real World into the Classroom

This year, BCIT students were fortunate to benefit from a number of gifts-inkind from partners in a variety of industries. Gifts-in-kind not only provide essential hands-on learning opportunities, they also help schools defray costs so they can direct donated and/or operational funds to other areas that support education and student learning.

BCIT Graduates' Careers Take Flight with Help from Airbus Helicopters

As the world's leading rotocraft manufacturer, Airbus Helicopters employs 22,000 people across the globe. Those employees have helped to manufacture, market, sell, assemble, support, and provide training solutions for the 12,000 Airbus helicopters operated by more than 3,000 customers in 150 countries today.

And now, thanks to Airbus Helicopters, BCIT graduates will have a competitive edge when entering the workforce as well. This year Airbus donated an AS350 helicopter to the Aerospace Technology Campus at BCIT to help students get the hands-on experience they'll need to succeed in the aviation industry.

"This donation is a reflection of Airbus Helicopters' strong commitment to aviation and aerospace in Canada. As the leading helicopter manufacturer, we understand very well the value of investing in young people who want to have a career in aviation," says Airbus Helicopters President and CEO Romain Trapp. "By donating this aircraft, which is the most popular single engine utility aircraft in Canada, we are helping to provide training tools for the next generation of Canadian professionals. We know that their education success helps to ensure the continued success of the aviation and aerospace industry in Canada."

With technology changing at an extraordinary rate, gifts like these make it possible for BCIT students to learn job-ready skills so that they are ready to contribute to the province as soon as they complete their programs. Gord Turner, Associate Dean Aerospace Programs for BCIT's School of Transportation is especially grateful. "One of the challenges facing schools like ours is the ability to obtain current and relevant training aids that represent the technology that our students will use when they begin working. Airbus Helicopters' generous donation of the AS350 helicopter allows our students to gain hands-on experience with the most commonly used helicopter in British Columbia."

Analyzing the Benefits of a Software Donation

ACL, a provider of internal audit, risk management, and compliance technology solutions, knew that by providing BCIT Forensics students with free software, they'd be preparing students to be successful leaders in their industry.

In some organizations, the areas of governance, risk management and compliance are known collectively as "GRC" activities. For BCIT students who are interested in a career in GRC, ACL software will be a fundamental part of their career. It will help in running the organization to optimize results, and doing this on a sustainable basis, to manage risks and ensure compliance.

"Exposure to ACL's analytics and workflow management software is a tremendous advantage to a new grad entering the workforce in both the public and private sector," says Craig Clark, Director of Marketing for ACL. "Today, employers seek ACL experience when seeking new employees, as well as promoting from within. It's our corporate vision to create a business environment where GRC professionals are the most sought after within their respective organizations—regarded for their ability to help guide and improve operational performance."

Raymond Yu, Forensic Accounting Program Advisor at BCIT, also believes that the donation from ACL will positively impact students and the community at large. "Potential employers will benefit because they will be able to hire our grads who possess this great job skill," says Yu.

Airbus Helicopters Canada president and CEO, Romain Trapp, gives BCIT Aircraft Maintenance Engineer students a close-up look of the newly gifted AS350 helicopter.

Mining Pioneer's Legacy to Future Generations

For nearly thirty years, Mining and Mineral Exploration students have had their educations enhanced thanks to generous donations from the Cy and Emerald Keyes Charitable Foundation. The Foundation was established by the late Cy Keyes who became Britannia Mines' youngest employee when he was just 12 years old. He nurtured a love for the industry and founded Pacific Diamond Drilling, one of the biggest mines just outside of Kamloops, BC.

The Cy and Emerald Keyes Charitable Foundation has contributed close to \$800,000 to students through scholarships, bursaries and, more recently, field school expenses.

"Donations like these are critical for BCIT as they enable us to offer a more robust learning environment without passing on increased costs to the students," says Mining and Mineral Exploration Program Head, Russell Hartlaub. "Over the past year, students have driven to the bottom of an open pit copper mine, travelled deep underground at a gold mine, watched production blasting at a quarry, and toured several active mineral processing plants."

Mining Technology students at BCIT share the same passion for the industry as Cy did.

"I'm passionate about the mining industry because it helps fuel Canada's economy and extracts commodities that all of us rely on," says Mining Technology student Lindsey Wingerak. "Canada's mining industry is a leader on the world stage, and is renowned for its commitment to social and environmental sustainability."

Donations like these are critical for BCIT as they enable us to offer a more robust learning environment without passing on increased costs to the students.

Cy Keyes' lifelong love of the mining industry has helped inspire the students who have benefitted directly from his generosity over the years—creating an exceptional educational legacy that will help fuel this important sector.



Right: Students in the Mining Technology program learn how the Texada Quarry operates during their field trip.

Left: Field trips funded by donations from the Cy and Emerald Keyes Foundation enhance BCIT students' education by giving them a hands-on look at their future careers.





Pentland's Legacy Lives on Through Bequest to Prosthetics and Orthotics Program

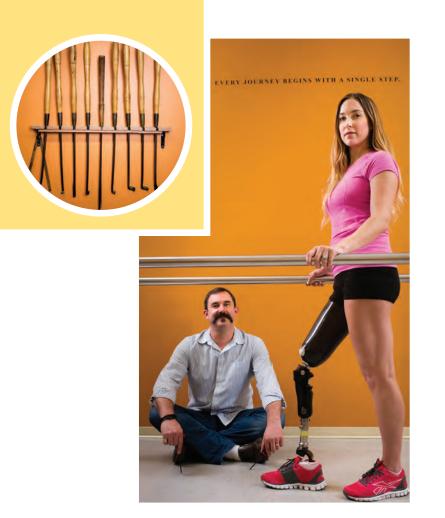
When above-the-knee amputee, Kim Kuczko walked into David Moe's office at Barber Prosthetics, she challenged him to help her become a competitive triathlete. Without hesitation, Dave set about researching ways to make Kim's dreams reality.

A BCIT graduate and now faculty member, Dave's passion for his patients and the field of prosthetics and orthotics was enhanced by his relationship with mentor and long-time friend, Dr. Arnet Pentland. Dr. Pentland was an above-the-knee amputee and his first prosthetic leg was carved from wood by a local violin maker. Professional prosthetists didn't exist then—and his personal experiences led Arnet to dedicate his life to developing and advancing the field.

"Without donations from Arnet and Mabel Pentland, the Prosthetics and Orthotics program at BCIT may never have happened. Their donation was the seed money that got things started," Dave says. "The first classes actually ran out of Arnet's offices."

Above: The late Dr. Arnet and Mabel Pentland who each included a bequest to BCIT in their wills.

14 YOUR IMPACT



As the only Prosthetics and Orthotics program in Western Canada, BCIT has seen more than 160 graduates complete the program over the past 32 years, including Dave. Our students learn skills to help patients regain their mobility and not only improve the quality of their lives, but in some cases like Kim's, allow them to go above and beyond expectation. Dr. Pentland and his wife Mabel contributed money toward bursaries and scholarships for students committed to making a difference in the field. After a lifetime of giving, the Pentlands created a permanent legacy by leaving a bequest to BCIT in their wills.

Today, thanks to his generosity, Dr. Pentland's impact is felt across the country with graduates of the Prosthetics and Orthotics program making up approximately a third of all prosthetists in Canada. Dave's practice also echoes Arnet's patient philosophy, so Kim knows she can do anything she sets her mind to.

"Dave goes above and beyond," says Kim, also a former BCIT student. "He isn't afraid to try new things."

Together, Kim and Dave have collaborated on the types of prosthetics she would need for competition. From carbon fibre blades for running to a microprocessor-controlled C-Leg for day-to-day life, Kim now has an arsenal of prosthetics that help her go from elite-level competition to being a mom to her four-month-old daughter.

"I want to be as functioning as possible. I never want my daughter to feel unsafe in my arms," Kim adds.

And, thanks to the generosity of Arnet and Mabel Pentland, patients like Kim will continue to receive the care they deserve from well-trained and passionate professionals like Dave for years to come.

Above : Dave makes adjustments to Kim's running leg at Barber Prosthetics.

Inset: Prosthetics carving tools from the 1900s hang at Barber Prosthetics as a reminder of how far the profession has come. The tools were handed down to Dave by Arnet Pentland.

Generosity Comes Full Circle Thanks to Students and Graduates

Distinguished Alumni Award Winner Craig Crawford

As a graduate of the Building Technology program (now renamed Architectural and Building Engineering Technology) in 1983, Craig Crawford has gone on to create a legacy of respect and accomplishment over his career in the public sector.

In 2013, the BC Housing Vice President of Operations received a Distinguished Alumni Award from the BCIT Alumni Association in recognition for his work championing the creation of affordable housing for British Columbians.

"My BCIT diploma gave me the confidence and credibility I needed as I entered the job market," says Crawford. "It taught me the value of setting a challenging goal and the satisfaction of reaching that goal. I know that my donation to student awards will help others have a similar experience."

Student Competition Winner Shares His Success

When first-year Electrical and Computer Engineering student TJ Moon walked away with first prize and a \$1,500 award at Presentation Idol, a public speaking competition for Engineering students, he was astonished.

"I didn't believe that I could be a leader in Canada since public speaking is a must-have skill for leaders, as far as I believe," TJ shares. "After receiving the award, I started believing in myself that I could become a leader if I try."

TJ immediately knew he wanted to help others find the confidence he had found through the event. He donated \$500 to the Engineering Student Society, \$500 to BCIT bursaries, and \$500 back to Presentation Idol.

"I wanted to share my experience with other non-native English speaking students. Anyone can have good public speaking skills and I wanted to share my life-changing experience with others."

CAMS Software

Ever wonder how food gets from the field to your table, in the fastest and most cost-effective way possible? It starts with a company like CAMS Software Corporation. Brothers Brian and Richard Taylor founded CAMS after seeing significant opportunity in providing customized IT solutions for the grocery distribution industry.

As graduates of the Computer Systems Technology program, Brian and Richard know how hard students at BCIT work. And, more than a decade after they completed their degrees, they're still reaching out to BCIT students to help them on their career journeys.

"I've always believed it's very important to help strangers when you can—people who could use your help but aren't expecting it or even asking for it," Brian says of the new, first-year achievement award he and brother Richard helped create for the Computer Systems Technology program. "It's a privilege to give back to BCIT for two reasons: first, BCIT changed what was possible for me and so many others. Secondly, I know that the funds are going to impact students directly. The money helps, but the real benefit is to remind students that people care about them and what they're working so hard for. People out in the industry that don't even know them personally are pulling for them."

Today, 17 of the 19 CAMS Software staff are BCIT alumni, and they plan to hire more in 2014, knowing that the work ethic and skill sets of these new graduates will allow them to be a contributing member of their team from day one.

Brothers Brian (left) and Richard Taylor help the grocery distribution industry move food from field to table as efficiently as possible.

HELPING OTHERS

-

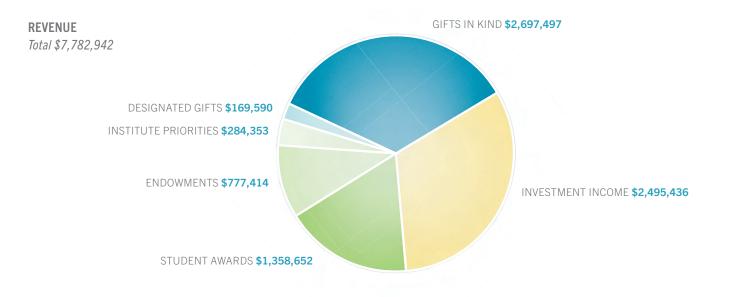
SOFTWAR

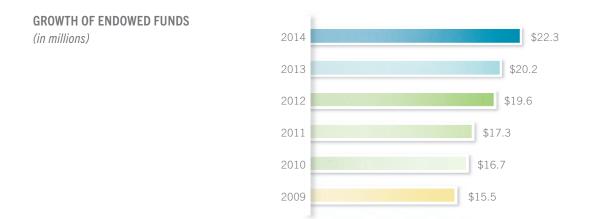
V

GVW 47.000 KE

mprosp/0

Performance Report





Help Us Change People's Lives

Your gifts help students and improve education.

BCIT is at the forefront of applied teaching and learning in British Columbia—producing more job-ready graduates than any other institute in the province. Your donations help enhance the educational experience at BCIT ensuring students graduate with the right skills and experience needed to establish rewarding careers.

With your support we can:

- Provide Bursaries and Scholarships for Students Students today face increasing financial challenges to completing their education. Your gifts provide vital financial support to students when it's most needed.
- > Improve Equipment and Facilities

Your gifts improve the quality of equipment and facilities ensuring students develop the right skills to be successful.

> Enhance Student Opportunities

Gifts to support learning opportunities, such as field trips, student services, and libraries, help provide important educational experiences and environments.

To find out how you can make a difference and to learn more about giving to BCIT, please call 604.432.8803.

For more information, visit bcit.ca/foundation.

About the Foundation

The BCIT Foundation secures gifts that support BCIT schools in creating opportunities and enhancing the learning experience of our students. We are grateful to have ongoing support from a generous community of donors that include industry partners, individuals, alumni, faculty and staff, and even BCIT students.

In 2013–2014, the BCIT Foundation generated contributions of \$7.7 million, and its endowed fund portfolio grew to \$22.3 million.

BCIT is one of the largest post-secondary institutions in British Columbia, producing highly skilled graduates through certificate, diploma, bachelor's degree, and master's degree programs in six schools across five campuses in the Lower Mainland.

Students describe their BCIT experience as exciting and intense. Employers consistently report that our education model prepares graduates with team-building and problem-solving skills that empower them to be fully ready on their first day of employment

Recognizing Your Donations

Thank you for giving so generously between April 1, 2013 and March 31, 2014. All gifts make a significant impact on the lives of students, their families, and to the quality of teaching and learning at BCIT.

The Honour Roll of donors is available for viewing on bcit.ca/foundation. If you would like to receive a copy of the Honour Roll by email, please contact us at **foundation@bcit.ca** or **604.432.8803**.

THANK YOU

BCIT FOUNDATION

BCIT FOUNDATION 3700 WILLINGDON AVENUE BURNABY BC, V5G 3H2

T 604.432.8803W bcit.ca/foundationE foundation@bcit.ca